

**CONTRACT CLEANING SERVICES**  
**WEST MIDLANDS**  
**REF: 9200 B**



**ASKING PRICE:**  
**LEASEHOLD: £330,000 + SAV**

**LOCATION**

Our clients cleaning service is conveniently located out of the centre of Birmingham and is in a highly residential area.

Parking in the vicinity is no major problem. With a customer base that requires cleaning services all over the UK, the companies central location and ease of access to the motorway network is of great importance.

## **THE BUSINESS:**

Advent Business Sales are delighted to offer to the market this highly successful and well established cleaning company, which has been trading with a year upon year increase for the past 8 years.

The current vendor has been in ownership for the last 4 years is reluctantly selling due to health reasons and other business interests.

The company is a well organised machine with customers throughout the UK.

Its main business at present is builder cleans on refurbished/rebuilt or new buildings as well as domestics. It does much work on blue chip companies, for example, Sainsbury's, Tesco and Morrison's, including the new 250 mini Sainsbury's stores.

It has a daily cleaning contract with all the Lidl stores for cleaning their car parks and windows with weekly cleans of trolley bays.

As well as this it contracts to clean student accommodation during June, July, August and September, prior to the new autumn intake, in 2008 this was 1800 dwellings. Recently it won a contract for cleaning a disabled school for the year at £52,000. It does occasional cleans on 2 – 3 HM Prisons per year as well as prison builds/refurbishments.

The business employs 2 staff full time just to do floor polishing. These they keep as a team with their own specialist van and equipment.

They also have a team of 10 trained girls with their own vehicles, a minimum of 2 drivers per team. Additional personnel are recruited through the job centre and employed after passing a 2 week training course through the job centre on a 3 month trial basis.

There are 18 full time and 22 part time permanent employees.

Their customer base is 250 but this includes large companies as previously mentioned who have many locations to be dealt with. Out of this customer base they have 13 – 14 large agreements in place work approximately £250,000 per annum.

We are advised that stock at cost is approximately £2,000.  
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## **TRADING HOURS:**

As required

## **FINANCIAL INFORMATION:**

We have been advised by the vendor of the following:

Annual sales:	£750,000
Gross Profit:	£220,000

Accounts will be made available to interested parties after a viewing has taken place.

Please let us know if you require finance for the purchase of a business.

## **BUSINESS PREMISES:**

Main office details:

Long, low separate building, part two floors.

Entrance to office on ground floor at one end, with stairs to the first floor room.

To the side of the office is a general store room with steel shuttered door to the right of the building.

Equipment includes:

2 x Renault Kango vans  
1 Berlingo  
1 x Renault Clio  
1 x VW transporter  
1 x transit van fitted with purified water system for window cleaning  
3 x scrub dryers  
3 x rotary machines  
2 x steam cleaners  
2 x carpet machines  
1 x large contractors pressure washer  
30 – 40 vacuum cleaners

<b>TENURE:</b>	Leasehold
<b>Original lease:</b>	3 years
<b>Remaining lease:</b>	2 years
<b>Review every:</b>	3 years
<b>Rent:</b>	£476 per month

We are advised that the annual business rates are currently: £2000

## **VIEWING:**

Please DO NOT approach the business or its employees without a prior appointment. All appointments are to be made via our office.